



**Boardwalk REIT**

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**NEWS RELEASE FOR IMMEDIATE DISTRIBUTION**

**BOARDWALK REIT REPORTS STRONG RESULTS FOR Q3 2024  
DEMAND FOR AFFORDABLE HOUSING REMAINS HIGH**

**CALGARY, AB – November 5, 2024 - Boardwalk Real Estate Investment Trust (TSX: BEI.UN)**

**SUMMARY HIGHLIGHTS FOR THE THREE AND NINE MONTH PERIODS ENDED SEPTEMBER 30, 2024**

- **STRONG FINANCIAL PERFORMANCE**  
**FOR THE 3 MONTH PERIOD ENDED SEPTEMBER 30, 2024**
  - Funds From Operations ("FFO") of \$1.11 per Unit<sup>(1)(2)</sup>; an increase of 15.6% from Q3 2023
  - Profit of \$55.4 million
  - Net Operating Income ("NOI") of \$100.2 million; an increase of 15.6% from Q3 2023
  - Same Property<sup>(3)</sup> Net Operating Income ("Same Property NOI") of \$99.2 million; an increase of 13.5% from Q3 2023
  - Operating Margin of 65.3%; 260 basis point (bps) improvement from Q3 2023**FOR THE 9 MONTH PERIOD ENDED SEPTEMBER 30, 2024**
  - FFO of \$3.10 per Unit<sup>(1)(2)</sup>; an increase of 17.4% from the same period a year ago
  - Profit of \$522.3 million
  - NOI of \$283.3 million; an increase of 15.6% from the same period a year ago
  - Same Property Net Operating Income ("Same Property NOI") of \$282.4 million; an increase of 13.7% from the same period in the prior year
  - Operating Margin of 63.3%; 260 basis point (bps) improvement from the same period in the prior year
- **SAME PROPERTY RENTAL REVENUE GROWTH IN Q3 2024**
  - Q3 2024 same property sequential quarterly rental revenue growth of 2.6% from the prior quarter
  - Q3 2024 same property rental revenue growth of 9.5% from a year ago
  - Occupancy of 98.6% in Q3 2024; an increase of 18 basis points from Q3 2023
- **AFFORDABLE HOUSING REMAINS IN HIGH DEMAND**
  - Rents in Alberta remain some of the most affordable amongst major cities in Canada
  - Occupied rent of \$1,493 in September of 2024, a \$105 improvement from December 2023
  - November 2024 preliminary occupancy of 98.0%
  - New leasing spreads of 10.4% in Alberta in September 2024
  - Renewal leasing spreads of 8.4% in Alberta in September 2024
- **STRONG AND FLEXIBLE BALANCE SHEET**
  - Approximately \$413.7 million of total available liquidity at the end of the quarter
  - 96% of Boardwalk's mortgages carry CMHC-insurance
  - Unitholders' Equity of \$4.8 billion
  - Fair value capitalization rate of 5.09%, an increase of 4 bps from Q4 2023
  - Net Asset Value increase to \$94.64 per Unit<sup>(1)(2)</sup>, primarily a result of higher market rental rates in the Trust's non-price controlled markets
  - Debt to EBITDA<sup>(1)</sup> of 10.31x, compared to 11.02x for the year ended December 31, 2023
  - Debt to Total Assets<sup>(1)</sup> of 40.1%, compared to 43.2% for the year-ended December 31, 2023

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- **UPDATE TO 2024 FINANCIAL GUIDANCE**
  - Revised FFO range of \$4.15 to \$4.23 per Unit<sup>(1)(2)</sup>
  - Same Property NOI growth range of +12.5% to +14.5%
- **DISTRIBUTION OF \$1.44 PER TRUST UNIT ON AN ANNUALIZED BASIS CONFIRMED FOR THE MONTHS OF DECEMBER 2024, JANUARY 2025, AND FEBRUARY 2025**

<sup>(1)</sup> Please refer to the section titled "Presentation of Non-GAAP Measures" in this news release for more information.

<sup>(2)</sup> Boardwalk REIT's units (the "Trust Units") trade on the Toronto Stock Exchange ("TSX") under the trading symbol 'BEI.UN'. Additionally, the Trust has 4,475,000 special voting units issued to holders of "Class B Units" of Boardwalk REIT Limited Partnership ("LP Class B Units" and, together with the Trust Units, the "Units"), each of which also has a special voting unit in the REIT.

<sup>(3)</sup> Same property figures exclude properties which have been owned for less than 24 months and sold assets.

Boardwalk Real Estate Investment Trust ("Boardwalk", the "REIT" or the "Trust") today announced its financial results for the third quarter of 2024.

Sam Koliass; Chairman and Chief Executive Officer of Boardwalk REIT commented:

"We are pleased to report on another very strong quarter with significant growth in Net Operating Income and Funds From Operations per Unit. Our FFO per Unit of \$1.11 during the third quarter represents an improvement of 15.6% from the prior year. We continue to make progress on improving our balance sheet as our cash flows improve and we de-lever organically, providing greater flexibility to compound growth further through the Trust's value add capital program and accretive external growth opportunities. Occupied rents in the Trust's largest market of Edmonton remain amongst the most affordable compared to asking rents in major centers in Canada and household incomes.

We remain focused on delivering a sustainable win-win outcome for all members of our Boardwalk Family Forever, which includes our Resident Members, Associates, Investors, external partners and other stakeholders. We are truly better together and we would like to thank all of our stakeholders who are instrumental in creating the best communities where love always lives.

We continue to work collaboratively with our community and policymakers and welcome the opportunity to further advance the best solutions for affordable housing for Canadians. As housing affordability over the last several years has become more challenging, Boardwalk remains committed to the long-term sustainability of our communities through our strategic self-moderation of positive rent adjustments. Recently, the federal government released its 2025-2027 Immigration Levels Plan, aimed to better balance population growth to more sustainable levels when looked at over a longer period of time. Relative to other provinces, Alberta is expected to be less impacted by the new Immigration Levels Plan due to its strong interprovincial migration and lower concentration of non-permanent residents as a percentage of the population.

Across various cycles, we have seen consistent demand for affordable housing. Our repositioning investments in many of our communities, and Resident Member-focused approach and proven platform positions us well to continue as the community provider of choice for Canadians. As we look forward, we remain confident in continuing our track record of delivering strong results for our Boardwalk Family Forever."

**THIRD QUARTER FINANCIAL HIGHLIGHTS**

<i>\$ millions, except per Unit amounts</i>						
<b>Highlights of the Trust's Third Quarter 2024 Financial Results</b>						
	<b>3 Months Sep. 30, 2024</b>	<b>3 Months Sep. 30, 2023</b>	<b>% Change</b>	<b>9 Months Sep. 30, 2024</b>	<b>9 Months Sep. 30, 2023</b>	<b>% Change</b>
<b>Operational Highlights</b>						
Rental Revenue	\$153.4	\$138.3	11.0%	\$447.7	\$403.8	10.9%
Same Property Rental Revenue	\$150.1	\$137.1	9.5%	\$439.4	\$401.4	9.5%
Net Operating Income ("NOI")	\$100.2	\$86.6	15.6%	\$283.3	\$245.0	15.6%
Same Property NOI	\$99.2	\$87.5	13.5%	\$282.4	\$248.4	13.7%
Operating Margin <sup>(1)</sup>	65.3%	62.7%		63.3%	60.7%	
Same Property Operating Margin	66.1%	63.8%		64.3%	61.9%	
<b>Financial Highlights</b>						
Funds From Operations ("FFO") <sup>(2)(3)</sup>	\$60.2	\$48.3	24.7%	\$167.3	\$132.5	26.3%
Adjusted Funds From Operations ("AFFO") <sup>(2)(3)</sup>	\$51.6	\$40.4	27.7%	\$141.5	\$108.9	30.0%
Profit	\$55.4	\$39.4	40.6%	\$522.3	\$493.0	5.9%
FFO per Unit <sup>(3)</sup>	\$1.11	\$0.96	15.6%	\$3.10	\$2.64	17.4%
AFFO per Unit <sup>(3)</sup>	\$0.95	\$0.80	18.8%	\$2.62	\$2.17	20.7%
Regular Distributions Declared (Trust Units & LP Class B Units)	\$19.4	\$14.7	32.1%	\$55.8	\$43.3	28.8%
Regular Distributions Declared Per Unit (Trust Units & LP Class B Units)	\$0.360	\$0.293	22.9%	\$1.035	\$0.863	19.9%
FFO Payout Ratio <sup>(3)</sup>	32.2%	30.4%		33.3%	32.7%	
Same Property Apartment Suites				33,722	33,264	
Non-Same Property Apartment Suites <sup>(4)</sup>				671	582	
Total Apartment Suites				34,393	33,846	

<sup>(1)</sup> Operating margin is calculated by dividing NOI by rental revenue allowing management to assess the percentage of rental revenue which generated profit.

<sup>(2)</sup> This is a non-GAAP financial measure.

<sup>(3)</sup> Please refer to the section titled "Presentation of Non-GAAP Measures" in this news release for more information.

<sup>(4)</sup> Includes 183 suites related to the Trust's joint venture in Brampton, Ontario which is accounted for as an equity accounted investment.

In Q3 2024, same property operating margin increased compared to the same period in the prior year as the Trust's same property rental revenue growth remained strong. The Trust anticipates further improvement in its operating margin throughout the remainder of 2024 as a result of continued strong revenue growth and execution of various cost containment initiatives.



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Continued Highlights of the Trust's Third Quarter 2024 Financial Results		
	Sep. 30, 2024	Dec. 31, 2023
<b>Equity</b>		
Unitholders' equity	\$4,794,944	\$4,320,072
<b>Net Asset Value</b>		
Net asset value <sup>(1)(2)</sup>	\$5,112,367	\$4,553,515
Net asset value ("NAV") per Unit <sup>(2)</sup>	\$94.64	\$84.41
<b>Liquidity, Debt and Distributions</b>		
Cash and cash equivalents	\$107,618	
Subsequent committed/funded financing	\$60,300	
Unused credit facilities	\$245,800	
Total Available Liquidity	\$413,718	
Total mortgage principal outstanding	\$3,389,969	\$3,446,801
Debt to EBITDA <sup>(1)(2)</sup>	10.31	11.02
Debt to Total Assets <sup>(1)(2)</sup>	40.1%	43.2%
Interest Coverage Ratio (Rolling 4 quarters)	2.91	2.83

<sup>(1)</sup> This is a non-GAAP financial measure.

<sup>(2)</sup> Please refer to the section titled "Presentation of Non-GAAP Measures" in this news release for more information.

The Trust's fair value of its investment properties as at September 30, 2024 increased from year end, primarily attributable to an increase in market rents driven by strong market conditions. The Trust's stabilized capitalization rate ("Cap Rate") of 5.09% for Q3 2024 remained the same as the prior quarter. The Cap Rate ranges utilized continue to be in line with recently published third party quarterly Cap Rate reports.

### **SOLID OPERATIONAL RESULTS**

Portfolio Highlights for the Third Quarter of 2024		
	Sep-24	Sep-23
Average Occupancy (Quarter Average) <sup>(1)</sup>	98.63%	98.45%
Average Monthly Rent (Period Ended)	\$ 1,472	\$ 1,340
Average Market Rent (Period Ended) <sup>(2)</sup>	\$ 1,644	\$ 1,534
Average Occupied Rent (Period Ended) <sup>(3)</sup>	\$ 1,493	\$ 1,357
Mark-to-Market Revenue Gain (Period Ended) (\$ millions)	\$ 60.2	\$ 70.0
Mark-to-Market Revenue Gain Per Unit (Period Ended)	\$ 1.11	\$ 1.39

<sup>(1)</sup> Average occupancy is adjusted to be on a same property basis.

<sup>(2)</sup> Market rent is a component of rental revenue and is calculated as of the first day of each month as the average rental revenue amount a willing landlord might reasonably expect to receive, and a willing tenant might reasonably expect to pay, for a tenancy, before adjustments for other rental revenue items such as incentives, vacancy loss, fees, specific recoveries, and revenue from commercial tenants.

<sup>(3)</sup> Occupied rent is a component of rental revenue and is calculated for occupied suites as of the first day of each month as the average rental revenue, adjusted for other rental revenue items such as fees, specific recoveries, and revenue from commercial tenants.

	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24
<b>Same Property Portfolio Occupancy</b>	98.9%	98.9%	99.0%	99.0%	98.8%	98.8%	98.8%	98.6%	98.6%	98.6%	98.7%	98.4%	98.1%	98.0%

The Trust retained high occupancy during Q3 2024 by focusing on retention and by leveraging its vertically-integrated operating platform to limit time to complete unit turnovers. Positive market rent adjustments were implemented

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in some communities where rental market fundamentals were strong during the high volume summer leasing season. Average occupied rent increased sequentially, and when compared to the same period a year ago, as the Trust focuses on reducing or eliminating incentives on lease renewals, leasing at market rents for new leases and adjusting market rents in communities where appropriate.

For the third quarter of 2024, same property rental revenue increased 9.5% while same property total rental expense increased by 2.6%, resulting in same property NOI growth of 13.5% in comparison to the same quarter prior year. Same property rental expenses increased primarily due to higher wages and salaries and repairs and maintenance from inflation and higher property taxes.

During the third quarter of 2024, lower incentives along with positive market rent adjustments and lower utilities from water restrictions that were in effect from the City of Calgary, supported Boardwalk's Calgary portfolio increase in same property NOI of 16.6% in comparison to the same quarter prior year. The positive revenue growth was partially offset by an increase in wages and salaries and repairs and maintenance costs.

In Edmonton, NOI growth was 15.6% for the third quarter of 2024 compared to the same period in the prior year. The overall growth was driven by lower vacancy loss and incentives, and higher market rents. The overall positive increase was partially offset by higher wages and salaries, utilities, building repairs and maintenance costs, and property taxes.

Saskatchewan's market continues to be strong with the Trust's portfolio in the region realizing 15.9% same property NOI growth in the third quarter of 2024 versus the same period last year, as a result of strong same property revenue growth due to lower incentives as well as market rent increases, partially offset by higher wages and salaries, building repairs and maintenance, and property taxes.

In Ontario, NOI growth was 7.7% in the third quarter of 2024 compared to the third quarter of 2023. The mark-to-market opportunity on turnover contributed to same property rental revenue growth of 6.4%, which was partially offset by increases in wages and salaries, building repairs and maintenance costs, bad debts expense, and property taxes.

In Quebec, NOI growth was 6.6% compared to the same quarter in the prior year. The overall growth was driven by increases in occupied rents along with higher occupancy rates, as well as lower insurance premiums relative to the previous year.

In British Columbia, higher market rents compared to the prior year, and a same property total rental expense decrease of 5.0%, resulted in same property NOI growth of 7.7% in the third quarter of 2024 compared to the third quarter of 2023.

As shown in our updated guidance further in this release, Boardwalk remains well positioned for continued revenue growth and NOI growth in 2024.



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Same Property Sep. 30 2024 - 3 M	# of Suites	% Total Rental		% Net Operating Income Growth	% of NOI
		% Rental Revenue Growth	Expenses Growth		
Edmonton	12,882	10.7%	3.4%	15.6%	35.0%
Calgary	6,266	10.5%	(2.8)%	16.6%	24.6%
Other Alberta	1,936	11.1%	7.6%	13.2%	4.9%
Alberta	21,084	10.6%	1.9%	15.8%	64.5%
Quebec	6,000	5.7%	4.0%	6.6%	16.6%
Saskatchewan	3,505	11.3%	3.1%	15.9%	10.8%
Ontario	3,019	6.4%	4.5%	7.7%	7.5%
British Columbia	114	5.0%	(5.0)%	7.7%	0.6%
	33,722	9.5%	2.6%	13.5%	100.0%

Same Property Sep. 30 2024 - 9 M	# of Suites	% Total Rental		% Net Operating Income Growth	% of NOI
		% Rental Revenue Growth	Expenses Growth		
Edmonton	12,882	10.7%	3.3%	16.2%	34.7%
Calgary	6,266	11.1%	1.9%	15.7%	24.4%
Other Alberta	1,936	10.9%	0.8%	18.2%	4.9%
Alberta	21,084	10.9%	2.7%	16.1%	64.1%
Quebec	6,000	5.8%	2.6%	7.4%	16.7%
Saskatchewan	3,505	10.2%	0.4%	16.2%	10.9%
Ontario	3,019	5.7%	5.8%	5.6%	7.8%
British Columbia	114	4.8%	(6.4)%	7.8%	0.6%
	33,722	9.5%	2.6%	13.7%	100.0%

**STRONG LIQUIDITY POSITION**

In the third quarter of 2024, Boardwalk renewed \$25.6 million of its maturing mortgages at a weighted average interest rate of 4.19% while extending the term of these mortgages by an average of 5.1 years.

For the remainder of 2024, the Trust anticipates \$186.6 million of mortgages payable maturing with an average in-place interest rate of 3.14% and will continue to renew these mortgages as they mature. Current market 5 and 10-year CMHC financing rates are estimated to be approximately 3.70% and 4.10%, respectively. To date, the Trust has renewed or forward-locked the interest rate on \$352.8 million or 81.4% of its maturing mortgages in 2024 at an average interest rate of 4.29% and an average term of 5.8 years. The Trust remains well positioned with a laddered maturity schedule within its mortgage program, a disciplined capital allocation program and continued use of CMHC funding, which decreases the renewal risk on its existing mortgages.

**UPDATE TO 2024 FINANCIAL GUIDANCE**

Boardwalk’s current outlook for the remainder of 2024 is for ongoing growth across its portfolio as demand for affordable multi-family housing remains strong. The Trust anticipates outsized revenue and NOI growth in its non-price-controlled markets on a year-over-year basis, as a result of strong performance year-to-date and ongoing positive leasing spreads throughout the remainder of 2024. The Trust’s consistent revenue and disciplined operating cost control performance through the first three quarters of 2024 provides for an increase to the bottom end and tightening of its guidance range for the year as follows:

	<b>Q3 2024 Revised Guidance</b>	<b>2024 Previous Guidance</b>	<b>2023 Actual</b>
<b>Same Property NOI Growth</b>	<b>12.5% to 14.5%</b>	<b>12.5% to 14.5%</b>	<b>13.7%</b>
Profit	N/A	N/A	\$666,099
FFO <sup>(1)(2)</sup>	N/A	N/A	\$181,353
AFFO <sup>(1)(2)(3)</sup>	N/A	N/A	\$149,098
<b>FFO Per Unit <sup>(2)</sup></b>	<b>\$4.15 to \$4.23</b>	<b>\$4.11 to \$4.23</b>	<b>\$3.60</b>
AFFO Per Unit <sup>(2)(3)</sup>	\$3.52 to \$3.60	\$3.48 to \$3.60	\$2.96

<sup>(1)</sup> This is a non-GAAP financial measure.

<sup>(2)</sup> Please refer to the section titled "Presentation of Non-GAAP Measures" in this news release for more information.

<sup>(3)</sup> Utilizing a Maintenance CAPEX expenditure of \$1,003/suite/year in 2024 and \$953/suite/year in 2023.

The reader is cautioned that this information is forward-looking and actual results may vary from those forecasted. The Trust reviews the assumptions used to derive its forecast quarterly, and based on this review, may adjust its outlook accordingly.

### **THIRD QUARTER REGULAR MONTHLY DISTRIBUTION ANNOUNCEMENT**

The Trust has confirmed its monthly cash distribution for the months of December 2024, January 2025, and February 2025 as follows:

<b>Month</b>	<b>Per Unit</b>	<b>Annualized</b>	<b>Record Date</b>	<b>Distribution Date</b>
December 2024	\$ 0.1200	\$ 1.44	31-Dec-24	15-Jan-25
January 2025	\$ 0.1200	\$ 1.44	31-Jan-25	17-Feb-25
February 2025	\$ 0.1200	\$ 1.44	28-Feb-25	17-Mar-25

In line with Boardwalk's distribution policy of maximum re-investment, the Trust's payout ratio remains conservative at 32.2% of Q3 2024 FFO; and 32.8% of the last 12 months FFO.

Boardwalk's regular monthly distribution provides a stable and attractive yield for the Trust's Unitholders.

### **ESG REPORT**

The Trust is committed to environmental, social and governance ("ESG") objectives and initiatives, including working towards reducing greenhouse gas emissions and electricity and natural gas consumption, water conservation, waste minimization, and a continued focus on governance and oversight. Boardwalk published its fifth annual ESG report in April. The ESG report is available digitally on the Trust's website.

### **FINANCIAL INFORMATION**

Boardwalk produces quarterly financial statements and management's discussion and analysis that provides detailed information regarding the Trust's activities during the quarter. Financial information is available on Boardwalk's investor website at [www.bwalk.com/investors](http://www.bwalk.com/investors).

### **TELECONFERENCE ON THIRD QUARTER 2024 FINANCIAL RESULTS**

Boardwalk invites you to participate in the teleconference that will be held to discuss these results tomorrow (November 6, 2024) at 1:00 pm Eastern Time (11:00 am Mountain Time). Senior management will speak to the period's results and provide an update. Presentation materials will be made available on Boardwalk's investor website at [www.bwalk.com/investors](http://www.bwalk.com/investors) prior to the call.

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**Teleconference:** To join the conference call without operator assistance, you may register and enter your phone number at <https://emportal.ink/3XTW8Vw> to receive an instant automated call back.

Alternatively, you can also dial direct to be entered into the call by an operator using the traditional conference call instructions below.

The telephone numbers for the conference are 437-900-0527 (local/international callers) or toll-free 1-888-510-2154 (within North America).

Note: Please provide the operator with the below Conference Call ID or Topic when dialing in to the call.

Conference ID: 84448

Topic: Boardwalk Real Estate Investment Trust, 2024 Third Quarter Results

**Webcast:** Investors will be able to listen to the call and view Boardwalk's slide presentation by visiting [www.bwalk.com/investors](http://www.bwalk.com/investors) prior to the start of the call.

An information page will be provided for any software needed and system requirements. The webcast and slide presentation will also be available at:

[Boardwalk REIT Third Quarter Results Webcast Link](#)

Replay: An audio recording of the teleconference will be available on the Trust's website:

[www.bwalk.com/investors](http://www.bwalk.com/investors)

**CORPORATE PROFILE**

Boardwalk REIT strives to be Canada's friendliest community provider and is a leading owner/operator of multi-family rental communities. Providing homes in more than 200 communities, with over 34,000 residential suites totaling over 29 million net rentable square feet, Boardwalk has a proven long-term track record of building better communities, where love always lives™. Our three-tiered and distinct brands: Boardwalk Living, Boardwalk Communities, and Boardwalk Lifestyle, cater to a large diverse demographic and has evolved to capture the life cycle of all Resident Members. Boardwalk's disciplined approach to capital allocation, acquisition, development, purposeful re-positioning, and management of apartment communities allows the Trust to provide its brand of community across Canada creating exceptional Resident Member experiences. Differentiated by its peak performance culture, Boardwalk is committed to delivering exceptional service, product quality and experience to our Resident Members who reward us with high retention and market leading operating results, which in turn, lead to higher free cash flow and investment returns, stable monthly distributions, and value creation for all our stakeholders.

Boardwalk REIT's Trust Units are listed on the Toronto Stock Exchange, trading under the symbol BEI.UN. Additional information about Boardwalk REIT can be found on the Trust's website at [www.bwalk.com/investors](http://www.bwalk.com/investors).



## **PRESENTATION OF NON-GAAP MEASURES**

### **Non-GAAP Financial Measures**

Boardwalk believes non-GAAP financial measures are meaningful and useful measures of real estate organizations operating performance, however, are not measures defined by IFRS. As they do not have standardized meanings prescribed by IFRS, they therefore may not be comparable to similar measurements presented by other entities and should not be construed as an alternative to IFRS defined measures. Below are the non-GAAP financial measures referred to in this news release.

### *Funds From Operations*

The IFRS measurement most comparable to FFO is profit. Boardwalk REIT considers FFO to be an appropriate measurement of the performance of a publicly listed multi-family residential entity as it is the most widely used and reported measure of real estate investment trust performance. Profit includes items such as fair value changes of investment property that are subject to market conditions and capitalization rate fluctuations which are not representative of recurring operating performance. Consistent with REALPAC, we define FFO as adjustments to profit for fair value gains or losses, distributions on the LP Class B Units, gains or losses on the sale of the Trust's investment properties, depreciation, deferred income tax, and certain other non-cash adjustments, if any, but after deducting the principal repayment on lease liabilities and adding the principal repayment on lease receivable. The reconciliation from profit under IFRS to FFO can be found below. The Trust uses FFO to assess operating performance and its distribution paying capacity, determine the level of Associate incentive-based compensation, and decisions related to investment in capital assets. To facilitate a clear understanding of the combined historical operating results of Boardwalk REIT, management of the Trust believes FFO should be considered in conjunction with profit as presented in the condensed consolidated interim financial statements for the three and nine months ended September 30, 2024 and 2023.

FFO Reconciliation	3 Months Sep. 30, 2024	3 Months Sep. 30, 2023	% Change	9 Months Sep. 30, 2024	9 Months Sep. 30, 2023	% Change
(In \$000's, except per Unit amounts)						
Profit	\$ 55,419	\$ 39,417		\$ 522,294	\$ 492,969	
<b>Adjustments</b>						
Other income <sup>(1)</sup>	-	-		-	(818)	
Fair value losses (gains), net	1,838	6,315		(363,245)	(367,028)	
LP Class B Unit distributions	1,611	1,309		4,632	3,860	
Deferred tax expense	15	27		82	69	
Depreciation	2,124	1,984		5,991	5,677	
Principal repayments on lease liabilities	(822)	(786)		(2,449)	(2,594)	
Principal repayments on lease receivable	-	-		-	321	
FFO	\$ 60,185	\$ 48,266	24.7%	\$ 167,305	\$ 132,456	26.3%
FFO per Unit	\$ 1.11	\$ 0.96	15.6%	\$ 3.10	\$ 2.64	17.4%

<sup>(1)</sup> Other income is comprised of capital gains from investment income.

### *Adjusted Funds From Operations*

Similar to FFO, the IFRS measurement most comparable to AFFO is profit. Boardwalk REIT considers AFFO to be an appropriate measurement of a publicly listed multi-family residential entity as it measures the economic performance after deducting for maintenance capital expenditures to the existing portfolio of investment properties. AFFO is determined by taking the amounts reported as FFO and deducting what is commonly referred to as "Maintenance Capital Expenditures". Maintenance Capital Expenditures are referred to as expenditures that, by standard accounting definition, are accounted for as capital in that the expenditure itself has a useful life in excess of the current financial year and maintains the value of the related assets. The reconciliation of AFFO can be found



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below. The Trust uses AFFO to assess operating performance and its distribution paying capacity, and decisions related to investment in capital assets.

(000's)	3 Months		3 Months		9 Months		9 Months	
	Sep. 30, 2024		Sep. 30, 2023		Sep. 30, 2024		Sep. 30, 2023	
FFO	\$	60,185	\$	48,266	\$	167,305	\$	132,456
Maintenance Capital Expenditures		8,624		7,878		25,843		23,604
AFFO	\$	51,561	\$	40,388	\$	141,462	\$	108,852

*Adjusted Real Estate Assets*

The IFRS measurement most comparable to Adjusted Real Estate Assets is investment properties. Adjusted Real Estate Assets is comprised of investment properties, equity accounted investment, loan receivable, and cash and cash equivalents. Adjusted Real Estate Assets is useful in summarizing the real estate assets owned by the Trust and it is used in the calculation of NAV, which management of the Trust believes is a useful measure in estimating the entity's value. The reconciliation from Investment Properties under IFRS to Adjusted Real Estate Assets can be found on the following page, under NAV.

*Adjusted Real Estate Debt*

The IFRS measurement most comparable to Adjusted Real Estate Debt is total mortgage principal outstanding. Adjusted Real Estate Debt is comprised of total mortgage principal outstanding, total lease liabilities attributable to land leases, and construction loan payable. It is useful in summarizing the Trust's debt which is attributable to its real estate assets and is used in the calculation of NAV, which management of the Trust believes is a useful measure in estimating the entity's value. The reconciliation from total mortgage principal outstanding under IFRS to Adjusted Real Estate Debt can be found below under NAV.

*Adjusted Real Estate Debt, net of Cash*

Adjusted Real Estate Debt, net of Cash, is most directly comparable to the IFRS measure of total mortgage principal outstanding. Adjusted Real Estate Debt, net of Cash is comprised of the sum of total mortgage principal outstanding, total lease liabilities attributable to land leases, and construction loan payable, then reduced by cash and cash equivalents. It is useful in summarizing the Trust's debt which is attributable to its real estate assets and is used in the calculation of Debt to EBITDA.

*Net Asset Value*

The IFRS measurement most comparable to NAV is Unitholders' Equity. With real estate entities, NAV is the total value of the entity's investment properties and cash minus the total value of the entity's debt. The Trust determines NAV by taking Adjusted Real Estate Assets and subtracting Adjusted Real Estate Debt, which management of the Trust believes is a useful measure in estimating the entity's value. The reconciliation from Unitholders' Equity under IFRS to Net Asset Value is below.



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	<b>Sep. 30, 2024</b>	<b>Dec. 31, 2023</b>
Investment properties	\$ 8,371,219	\$ 7,702,214
Equity accounted investment	38,712	39,758
Loan receivable	57,867	-
Cash and cash equivalents	107,618	331,204
Adjusted Real Estate Assets	\$ 8,575,416	\$ 8,073,176
Total mortgage principal outstanding	\$ (3,389,969)	\$ (3,446,801)
Total lease liabilities attributable to land leases <sup>(1)</sup>	(71,602)	(72,860)
Construction loan payable	(1,478)	-
Adjusted Real Estate Debt	\$ (3,463,049)	\$ (3,519,661)
Net Asset Value	\$ 5,112,367	\$ 4,553,515
Net Asset Value per Unit	\$ 94.64	\$ 84.41
<b>Reconciliation of Unitholders' Equity to Net Asset Value</b>	<b>Sep. 30, 2024</b>	<b>Dec. 31, 2023</b>
Unitholders' equity	\$ 4,794,944	\$ 4,320,072
Total Assets	(8,645,293)	(8,141,876)
Investment properties	8,371,219	7,702,214
Equity accounted investment	38,712	39,758
Loan receivable	57,867	-
Cash and cash equivalents	107,618	331,204
Total Liabilities	3,850,349	3,821,804
Total mortgage principal outstanding	(3,389,969)	(3,446,801)
Total lease liabilities attributable to land leases <sup>(1)</sup>	(71,602)	(72,860)
Construction loan payable	(1,478)	-
Net Asset Value <sup>(1)</sup>	\$ 5,112,367	\$ 4,553,515

<sup>(1)</sup> Total lease liability attributable to land leases is a component of lease liabilities as calculated in accordance with IFRS.

**Non-GAAP Ratios**

The discussion below outlines the non-GAAP ratios used by the Trust. Each non-GAAP ratio has a non-GAAP financial measure as one or more of its components, and, as a result, do not have standardized meanings prescribed by IFRS and therefore may not be comparable to similar financial measurements presented by other entities. Non-GAAP financial measures should not be construed as alternatives to IFRS defined measures.

*FFO per Unit, AFFO per Unit, and NAV per Unit*

FFO per Unit includes the non-GAAP financial measure FFO as a component in the calculation. The Trust uses FFO per Unit to assess operating performance on a per Unit basis, as well as determining the level of Associate incentive-based compensation.

AFFO per Unit includes the non-GAAP financial measure AFFO as a component in the calculation. The Trust uses AFFO per Unit to assess operating performance on a per Unit basis and its distribution paying capacity.

NAV per Unit includes the non-GAAP financial measure NAV as a component in the calculation. Management of the Trust believes it is a useful measure in estimating the entity's value on a per Unit basis, which an investor can compare to the entity's Trust Unit price which is publicly traded to help with investment decisions.

FFO per Unit and AFFO per Unit, are calculated by taking the non-GAAP ratio's corresponding non-GAAP financial measure and dividing by the weighted average Trust Units outstanding for the period on a fully diluted basis, which assumes conversion of the LP Class B Units and vested deferred units determined in the calculation of diluted per Trust Unit amounts in accordance with IFRS.

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NAV per Unit is calculated as NAV divided by the Trust Units outstanding as at the reporting date on a fully diluted basis which assumes conversion of the LP Class B Units and vested deferred units outstanding.

***Debt to EBITDA***

Debt to EBITDA is calculated by dividing Adjusted Real Estate Debt, net of Cash by consolidated EBITDA. The Trust uses Debt to EBITDA to understand its capacity to pay off its debt.

***Debt to Total Assets***

Debt to Total Assets is calculated by dividing Adjusted Real Estate Debt by Total Assets. The Trust uses Debt to Total Assets to determine the proportion of assets which are financed by debt.

***FFO per Unit Future Financial Guidance***

FFO per Unit Future Financial Guidance is calculated as FFO Future Financial Guidance divided by the estimated weighted average Trust Units and LP Class B Units outstanding throughout the year. Boardwalk REIT considers FFO per Unit Future Financial Guidance to be an appropriate measurement of the estimated future financial performance based on information currently available to management of the Trust at the date of this news release.

***AFFO per Unit Future Financial Guidance***

AFFO per Unit Future Financial Guidance is calculated as AFFO Future Financial Guidance divided by the estimated weighted average Trust Units and LP Class B Units outstanding throughout the year. Boardwalk REIT considers AFFO per Unit Future Financial Guidance to be an appropriate measurement of the estimated future profitability based on information currently available to management of the Trust at the date of this news release.

***FFO Payout Ratio***

FFO Payout Ratio represents the REIT's ability to pay distributions. This non-GAAP ratio is computed by dividing regular distributions paid on the Trust Units and LP Class B Units by the non-GAAP financial measure of FFO.

***CAUTIONARY STATEMENTS REGARDING FORWARD-LOOKING STATEMENTS***

*Information in this news release that is not current or historical factual information may constitute forward-looking statements and information (collectively, "forward-looking statements") within the meaning of securities laws. The use of any of the words "expect", "anticipate", "may", "will", "should", "believe", "intend" and similar expressions are intended to identify forward-looking statements. Forward-looking statements contained in this press release include Boardwalk's financial guidance for fiscal 2024, Boardwalk's ability to accelerate organic growth in 2024, expected distributions for December 2024, January 2025, and February 2025, expectations regarding mortgages payable maturing and its intention to renew these mortgages, Boardwalk's commitment to its capital allocation strategy, accretive capital recycling opportunities, strengthening its long-term development plan in Victoria, BC, and Boardwalk's commitment to ESG initiatives. Implicit in these forward-looking statements, particularly in respect of Boardwalk's objectives for its current and future periods, Boardwalk's strategies to achieve those objectives, as well as statements with respect to management's beliefs, plans, estimates, assumptions, intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations are estimates and assumptions subject to risks and uncertainties, including those described in its Management's Discussion & Analysis of Boardwalk under the heading "Risks and Risk Management", which could cause Boardwalk's actual results to differ materially from the forward-looking statements contained in this news release. Specifically, Boardwalk has made assumptions surrounding the impact of economic conditions in Canada and globally, Boardwalk's future growth potential, prospects and opportunities, interest costs, access to equity and debt capital markets to fund (at*

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*acceptable costs), the future growth program to enable the Trust to refinance debts as they mature, the availability of purchase opportunities for growth in Canada, the impact of accounting principles under IFRS, general industry conditions and trends, changes in laws and regulations including, without limitation, changes in tax laws, increased competition, the availability of qualified personnel, fluctuations in foreign exchange or interest rates, and stock market volatility. These assumptions, although considered reasonable by the Trust at the time of preparation, may prove to be incorrect.*

*This news release also contains future-oriented financial information and financial outlook information (collectively “FOFI”) about Boardwalk’s same property NOI growth, FFO per Unit, and AFFO per Unit guidance for fiscal 2024. Boardwalk has included the FOFI for the purpose of providing further information about the Trust’s anticipated future business operation.*

*For more exhaustive information on the risks and uncertainties in respect of forward-looking statements and FOFI you should refer to Boardwalk’s Management’s Discussion & Analysis and Annual Information Form for the year ended December 31, 2023 under the headings “Risks and Risk Management” and “Challenges and Risks”, respectively, which are available at [www.sedarplus.ca](http://www.sedarplus.ca). Forward-looking statements and FOFI contained in this news release are made as of the date of this news release and are based on Boardwalk’s current estimates, expectations and projections, which Boardwalk believes are reasonable as of the current date. You should not place undue importance on forward-looking statements or FOFI and should not rely upon forward-looking statements or FOFI as of any other date. Except as required by applicable law, Boardwalk undertakes no obligation to publicly update or revise any forward-looking statement or FOFI, whether a result of new information, future events, or otherwise.*